



June 2026 Combined Performance Report

Final Combined Reporting View

June 2026

Prepared July 10, 2026
Final Results From Combined June Reporting

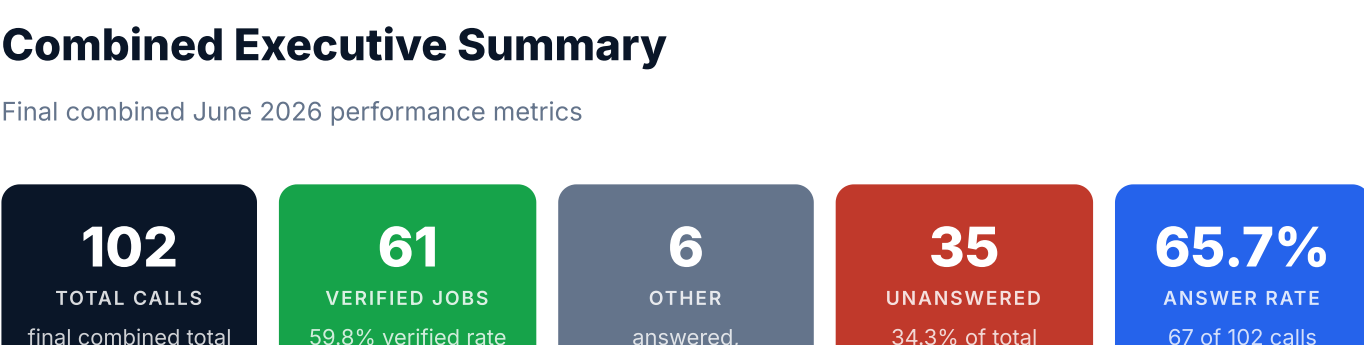
SECTION 01

Combined Summary & Forward Outlook

Top-level summary of the final combined June 2026 results

The final combined June reporting shows **102 program-touching calls** and **61 verified jobs**. These totals bring all available June reporting into one consolidated result, providing a clear view of overall program activity without separating the underlying reporting streams.

June finished with a **65.7% answer rate** and a **59.8% verified rate**, making it the strongest verified-rate month of 2026 so far. The combined picture shows solid conversion when calls are answered, while the 35-call no-answer gap remains the primary opportunity for improvement.



What the combined results reveal:

- **June produced 102 total calls** with 61 verified jobs and 35 unanswered calls
- **Norman led combined volume** with 24 calls, including 13 verified and 10 unanswered
- **Bishop and Johns Service & Sales delivered perfect results** with 7 verified jobs from 7 calls each
- **Verified rate is the best of 2026** — 59.8% surpasses May's 56.1%, March's 56.3%, and February's 50.0%

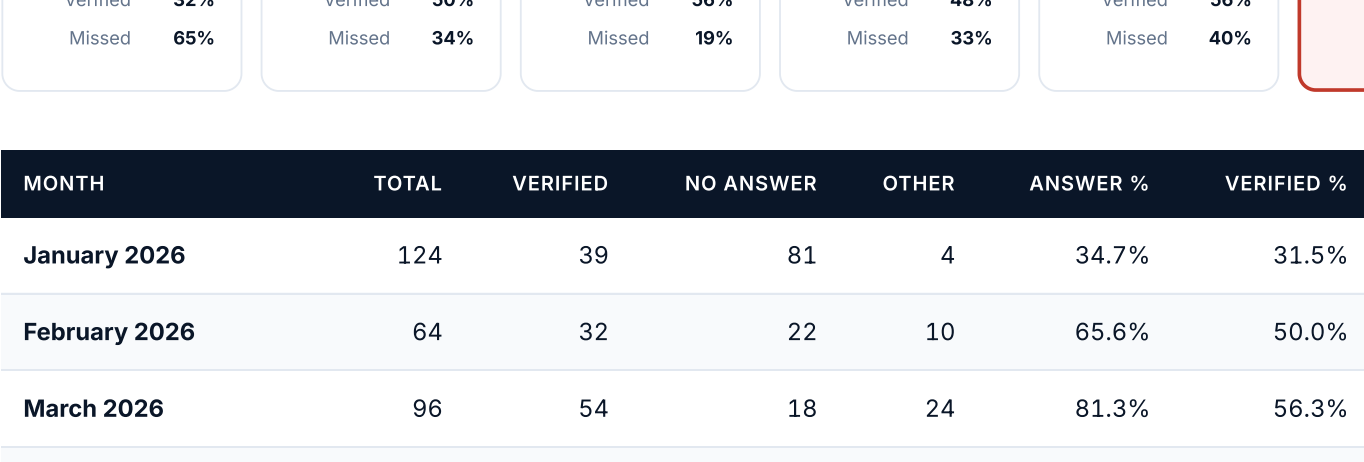
Opportunity Area: The combined June results show that **35 calls went unanswered**. At the 59.8% verified rate, those missed calls represent roughly **21 additional jobs** that may have been earned with full coverage. Norman missed 10 of those 35 (28.6%) and Another Plumbing missed 9 (25.7%) — together those two contractors account for more than half of June's capacity gap.

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SECTION 02

Combined Executive Summary

Final combined June 2026 performance metrics



These figures represent the **final combined June results** across all available monthly reporting. They are presented as one consolidated performance view of total activity, verified outcomes, unanswered calls, and overall rates.

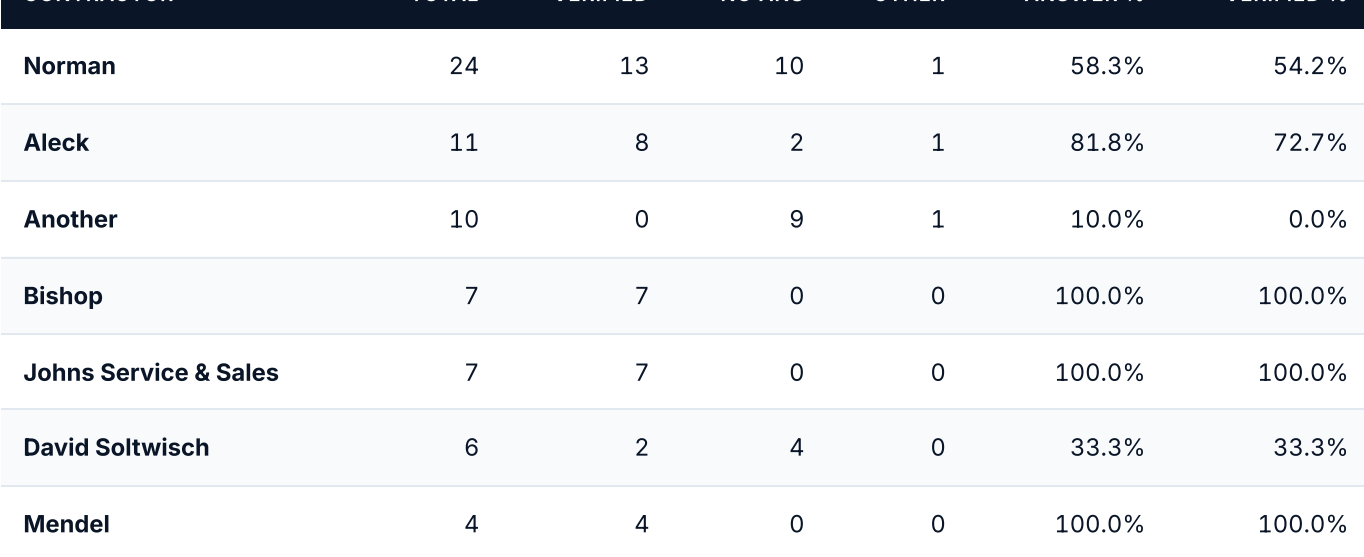
Reporting Basis: All figures in this report are final combined totals and should be read as one consistent June result.

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SECTION 03

June vs 2026 YTD Performance

Final combined results across all six months of 2026



MONTH	TOTAL	VERIFIED	NO ANSWER	OTHER	ANSWER %	VERIFIED %
January 2026	124	39	81	4	34.7%	31.5%
February 2026	64	32	22	10	65.6%	50.0%
March 2026	96	54	18	24	81.3%	56.3%
April 2026	120	57	39	24	67.5%	47.5%
May 2026	107	60	43	4	59.8%	56.1%
June 2026 ★	102	61	35	6	65.7%	59.8%
YTD Total (Jan–Jun)	613	303	238	72	61.2%	49.4%

June set the 2026 high-water mark for verified rate at 59.8% — overtaking May's 56.1% and March's 56.3%. Volume of 102 combined calls is in line with May's 107, while the answer rate improved to 65.7% from 59.8%. June delivered stronger overall efficiency while maintaining steady call volume.

Year-to-Date Combined Context: Through six months of 2026, the final combined results show **613 program-touching calls** and **303 verified jobs** — a 49.4% verified rate. The 238 unanswered calls (38.8% of combined volume) remain the program's largest performance opportunity.

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SECTION 04

Combined Contractor Performance — June 2026

Final combined call outcomes by contractor, sorted by total volume

CONTRACTOR	TOTAL	VERIFIED	NO ANS	OTHER	ANSWER %	VERIFIED %
Norman	24	13	10	1	58.3%	54.2%
Aleck	11	8	2	1	81.8%	72.7%
Another	10	0	9	1	10.0%	0.0%
Bishop	7	7	0	0	100.0%	100.0%
Johns Service & Sales	7	7	0	0	100.0%	100.0%
David Soltwisch	6	2	4	0	33.3%	33.3%
Mendel	4	4	0	0	100.0%	100.0%
Gs R	3	2	1	0	66.7%	66.7%
Berwyn	3	3	0	0	100.0%	100.0%
Omega	3	1	2	0	33.3%	33.3%
Walsh	2	2	0	0	100.0%	100.0%
Sherman	2	2	0	0	100.0%	100.0%
Goodberlet	2	2	0	0	100.0%	100.0%
Terry	2	1	0	1	100.0%	50.0%
HT Strenger	2	1	0	1	100.0%	50.0%
PJF	2	1	1	0	50.0%	50.0%
John J Cahill	2	1	1	0	50.0%	50.0%
Fidelity	2	0	1	1	50.0%	0.0%
Ravinia	1	1	0	0	100.0%	100.0%
Unassigned*	7	3	4	0	42.9%	42.9%
June Combined Total	102	61	35	6	65.7%	59.8%

Reading the table: Each row shows that contractor's final combined activity for June 2026. ★**Unassigned:** 7 contacts (6.9% of combined volume) had no city tag matched to routing, so the contractor could not be identified; included in totals but separated here.

Norman is the volume leader in June at 24 combined calls and 13 verified jobs (54.2% verified rate), though it still missed 10 calls — the program's largest single no-answer contributor. **Aleck** follows at 11 calls with an 81.8% answer rate and 72.7% verified rate, the best efficiency among high-volume contractors. **Bishop and Johns Service & Sales** each delivered a perfect month — 7 calls, 7 verified, zero missed. **Another Plumbing** answered only 1 of 10 combined calls (10.0% answer rate, 0 verified), remaining the clearest capacity bottleneck in the data. Mendel, Berwyn, Walsh, Sherman, Goodberlet, and Ravinia all posted 100% verified rates on smaller volumes.

Capacity warning: Norman and Another together missed **19 of 35 combined unanswered calls** (54%). These two contractors handle the largest call volumes in the program. Any solution that supplements their answering capacity at peak times has the largest leverage on overall combined performance.

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SECTION 05

Service Area & Top Markets

Geographic distribution of June 2026 inbound calls with available city information

Available city information shows June 2026 calls originated from **over 40 distinct cities and communities** across the greater Chicagoland area. Bristol led all markets with 8 calls — routed primarily to **Another Plumbing**. Calumet City was #2 with 4 calls. The top markets by inbound call volume are shown below.

1	Bristol	8 calls	2	Calumet City	4 calls	3	Homewood	2 calls
4	Blue Island	2 calls	5	Geneva	2 calls	6	Sycamore	2 calls
7	Winfield	2 calls	8	South Holland	2 calls	9	Lockport	1 call
10	Riverdale	1 call	11	Mendota	1 call	12	South Elgin	1 call

SECTION 06

Combined Insights & June Sentiment

What the final combined results tell us about June 2026



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